**GENUINE TEMPORARY ENTRANT STATEMENT OF PURPOSE**

I am Muhammad Salman, bearing passport No: PD5753121. I was born in the Faisalabad, industrial city of Pakistan on September 09, 1999. I am submitting this statement of purpose with the genuine intention of pursuing my Master of Engineering (Management), commencing on July 24, 2023, from Macquarie University, Sydney, Australia.

**FAMILY BACKGROUND:**

We are a family consisting of five people. I am the youngest one among my siblings. I have two elder brothers. My eldest brother is married and he is a banker as Assistant Branch Manager at JS Bank, and the other one is from the field of Information Technology and he is Non Resident Alien (NRA) US tax payer having W-8BEN form signed. My sister is married and she is a housewife. I am from a family who prefers education. My father has recently been deceased; he was a business man and was a landlord. My mother is a housewife and currently she is taking care of my late father’s business and land.

**ACADEMIC BACKGROUND:**

* Matriculation: Board of Intermediate and Secondary Education, Faisalabad. Percentage – 82.45%
* Intermediate (FSC): Board of Intermediate and Secondary Education, Faisalabad. Percentage – 79.52%
* BS in Textile Engineering, National Textile University, Faisalabad - CGPA (3.14)

**English Proficiency:**

On January 27, 2023, I took the PTE test for English proficiency in which I scored overall 71/90.

* Pearson Test of English (PTE): Overall (71/90), Reading-71, Listening -74, Speaking -77,

Writing – 68

**WORK EXPERIENCE AND Achievements:**

During my degree, I worked as an internee relative to my field.

* From August 19, 2020 to September 14, 2020 at KLASH Private Limited as an internee.

After completion of my degree, I started my professional Job at Style Textile (Pvt.) Limited.

* From August 17, 2021 to till date, I joined **as Management Trainee Officer** then a year later I got promoted to the designation of **Quality Executive.**

Besides academics, I participated in several extracurricular activities and worked in different societies at my university. I was a **BDS** (Blood Donor Society) member and worked as a communication secretary. I was also a member of **Debating Society** and worked as a Department representative.

**Why not Home Country:**

There are many aspects due to which I will nor prefer Pakistan for further studies I have studied here for 16 years and I have seen theoretical and practical work relative to my field but now I want to study and understand new ways of engineering management which will help me in job in Textile sector in Pakistan. For better understanding and to improve my skills and knowledge in my field, I should have quality knowledge of the issue**.** There are many institutes in Pakistan which are offering MS in engineering management but this course require research which is a hurdle in Pakistan because here in Pak universities lacks in budget and research. I prefer Australia over Pakistan because syllabus is still out dated in Pakistan. Pakistan is straggling in the Industry sector and striving to become a hub for industries.In addition, some of my seniors are pursuing Master's degrees in Australia, and I have observed that they are more confident have good grip on their relative subject.

So, I chose to move to Australia for my further studies, and Masters of Engineering Management at Macquarie University is well designed according to nowadays requirements and for better grooming and it is best for my career also.

**Why Master of Engineering Management:**

Management programs have become a hot topic for both private and public sectors and their demand is increasing. In Pakistan different textile organizations are looking for experts to identify new ways to gradually move away from traditional management toward modern and better techniques. Considering this I chose engineering management because it expands our horizons, allowing us to be more creative. It allows us to develop and strength our skill set including technical and soft skills. Successful engineering managers have the skills to mentor and motivate technical professionals. This degree not only broadens our management skills, but it also deepens our critical, analytical and engineering talent. Hence it is the most prominent reason for choosing this degree because there are enormous job opportunities for me in Pakistan after my Master's from Australia. National level demand for master’s level engineering managers increased by 59% between 2013-2017. I am from a Textile industry sector and I have seen the massive demand of this course in industry. Textile industry is falling behind due to a shortage of good managerial skilled individuals who understand the value of lifelong learning, information on recent concerns, the capacity to utilize present day designing tools and methods to tackle specialized and business issues and the capacity for effective verbal and written communication. So, after completing my Master's in Engineering management, I will be highly recognized and recommended by industry sector of Pakistan because of knowledge It can prove to be the good foundation of many highly reputed jobs.

Keeping these views mentioned above in my mind and following the trends, I opted for this course for my future studies.

**Why not other countries:**

Before deciding to pursue my degree in Australia, I researched many countries. After researching big names like Canada, the UK, USA and Germany. But I didn't find any of those countries to be comfortable and satisfying as Australia in terms of education, laws for international studies, reasonable priced tuition fee and living costs, and a suitable climate and multicultural friendly environment.

I cannot tolerate cold and snow, and Australia's weather is nearly the same as Pakistan's; it is neither too hot nor too cold. So it could be easier for me to adapt to the environment. I didn't consider the UK or Canada because of their harsh climate. Due to language barrier I am not willing to apply for Germany.

Time is an invaluable resource for students. Due to the high costs of attendance, students are forced to work part-time jobs. While working these jobs, they must juggle their studies and the working world, which will leave them exhausted. Due to the difficulties and challenges of the USA, many deserving students are unable to enrol in the programs they choose, which prevents them from achieving their long-term objectives.

**Why Australia:**

Australia has a reputation for delivering high-quality education and is home to several world-renowned universities. Australia also offers a diverse range of engineering and management programs, providing students with a wealth of opportunities to specialize in their field of choice. The engineering and management industries in Australia are well established and offer strong links between education and industry, providing students with real-world experience and exposure.

Australian atmosphere is closest to my standards. The cooperative education model particularly interests me as integrating dedicated work terms into a degree are brilliant. Australia is a multi cultural country, and it is a heart warming place where I will be adjusted. There are many tourists spots and beaches. Australia is an English-speaking nation, so I'll have no problem adjusting there, and it'll also help me get better at communicating.

Australia will assist me in learning new ways to deal various circumstances and help me to experience global techniques to manage and handle a group of people in engineering field. This likewise will assist me with expanding my sharpness regarding the engineering management. More than 36% of research and development is done by Australian universities with more than 80% of this in the local public sector. In 2020 more than 46% of applied research came from Australian universities.

Considering these factors, I believe Australia is a more reliable study option for me.

**Why Macquarie university:**

I searched the relevant courses on the websites of different institutes. I went to seek proper counselling from other educational consultancies and researched on various websites too. I am impressed by the reputation of Macquarie University for research excellence and good academic syllabus and way of teaching. There are some reasons why I prefer Macquarie University over others are mentioned below.

* It is ranked in the top 1% colleges of World.
* It enhances research training to get better future for graduate students for careers inside and beyond the academy.
* Macquarie serves and engage students and faculty members via transformative learning and life experiences
* Macquarie University is ranked among the highest-performing research universities of Australia and, for key disciplines, to be recognized globally for our pre-eminence
* Macquarie University engages the world via knowledge discovery and distribution, innovation, and strong collaborations.
* Collaborating more sustainably for mutual benefit with the adjacent technology corridor and industry, commerce, businesses, and government beyond.
* Macquarie University is so much beneficial in the favor of students and support international students in case of any complaints.

**COURSE STRUCTURE**

I have thoroughly researched the course content of the Master of Engineering Management from Macquarie University. I must study 80 credit points and 80 credit zones to complete this Master's program.

**Essential UNITS**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| S.N. | | UNIT CODE | | UNIT NAMES | |
|  | | MGMT8208 | | Managing Supply Chains | |
|  | | ENGG4104 | | [Engineering](https://coursehandbook.mq.edu.au/2023/units/ENGG4104) Contracts and Procurements | |
|  | | ACCG6003 | | Managing Finance | |
|  | | MGMT6008 | | Managing people | |
|  | | COMP 8780 | | Enterprise Management | |
|  | | ENGG8103 | | Engineering Management & Communication | |
|  | | ENGG8105 | | Quality & Reliability | |
|  | | ENGG8401 | | Safety & Risk engineering | |

**CORE UNITS**

In the core zone we have forty credit points as essential units and we have to complete forty credit points as elective units. From total of 8 units I have to choose 4 units.

|  |  |  |
| --- | --- | --- |
| S.N. | UNIT CODES | UNIT NAMES |
|  | ENGG8102 | Engineering management Capstone |
|  | ENGG8104 | Engineering project implementation |
|  | ENGG8Q06 | Engineering Entrepreneurship |
|  | ENGG8000 | Professional Practice |

**POST-STUDY PLANS:**

Pakistan manufacturing sector is growing rapidly and it is playing a huge role in Pakistan’s GDP. Pakistan is an important manufacturing hub. Since the 1960s, when Pakistan's economy based on textile and sugar refining production, the country's industrial sector has grown. Today Pakistan is a growing important exporter and manufacturer. Textile industry is a traditional heavy hitter in Pakistan and it requires a change in its environment within the industry to enhance the relation with international customers and meet their demands, which will increase Pakistan’s export.

To evaluate the difficulties faced by the Pakistani manufacturing sector, industry should focus on compliance, quality, and management. Quality control and quality assurance systems are often poorly controlled in many industries. Organizations are in lagging due to lack of managerial level employees and to overcome these problem individual capabilities should be enhance which can be enhanced only if engineers who studied according to international standard will lead and improve and enhance the abilities of employees and make new innovations.

In Pakistan, there is a high demand for engineering management experts having an overseas degree. In the field of engineering and textile, my long-term objective is to make a significant or minor contribution for the betterment of my country, but to do that, I must go back. In the future, I also wish to protect the assets belonging to my Family. As a result, I'll return to my home country, get a high-paying position in a reputable Pakistani industry, and provide my Family with a better quality of life. In Pakistan family system is promoted. I am very enthusiastic about my career that’s why I planned to study abroad. but in the long run I would prefer to live with my parents and family. The investment I will make in my trip to Australia will be worth it if I experience the growth I anticipate from exposure to a global market.

This career offers a median annual salary of $45,000 (85,00,000 PKR).So, I will fortify my expertise and practical learning before securing hierarchy positions in national & multinational companies. I will prefer to get my place in the following Companies like

* Style Textile PVT LTD
* Nishat Textile Mills
* Artistic Mills
* Masood Textile Mills
* Escorts Advance Textile LTD
* Sapphire Textile Mills

I will join the top leading Company as a project engineer, project manager, system Analyst, operation manager, and Engineering program manager, and companies offer 40,000 $ to 45,000 $ annually. This job title's significant role is supporting the development of sustainable industrial and trade strategies that identify vital local and regional market opportunities for products.

**EDUCATIONAL OUTCOMES:**

After completing my masters in Engineering Management I will be a versatile engineer who can understand his field well and will also have grip on management skills. For an engineer to work in a corporate office and doing job he should have managerial skills and leadership abilities and this course will help me to develop those required skills.

By this course I will develop interdisciplinary knowledge between engineering, management and business to create innovative business solutions. I will be able to solve complex and open ended problems. I will be able to enhance my employability across variety of fields undertake a combination of business and engineering and management.

Master of Engineering Management will give me a solid foundation. I'll collaborate with managers from various departments, such as H.R., finance, and operations. I'll be prepared to take on more responsible management roles in the future.

**SPONSOR DETAILS:**

My mother Naheed Akhtar and brother Muhammad Awais will pay for my studies and living expenses while I am in Australia. My father, Mr. Muhammad Afzal recently died due to a natural cause so my mother is taking care of all the business and properties of my father. I have discussed with my mother and brother they have supported my decision to get the quality and world class education from Macquarie University and agreed to fund my educational and all other expenses while my stay in Australia. My father was a business man and he owned commercial property and agricultural land. Now my mother is earning rent and running business in his place. My brother runs an online international services business and he is Non Resident Alien (NRA) US tax payer having W-8BEN form signed and he earns a handsome amount from it. They have also paid for my first semester tuition fee and health insurance fees in advance. Also my brother and mother enclosed a bank statement and maintenance letter to ensure financial stability and sufficient funds to afford the rest of my expenses.

**SOURCE OF INCOME & NET WORTH OF ASSETS:**

* We have two commercial properties through which we earn 7,00,000/- PKR monthly in term of rents. And their net worth is nearly 30 million PKR.
* My family owns almost 7 acre-worthy agricultural lands on which we have a dairy business. From this business we directly approach handsome amount. And net value of our land is almost 22.5 million PKR.
* My brother earns a handsome amount from his online business through IT services.

**VISA CONDITION - SUBCLASS 500:**

I am fully aware of all the laws and visa conditions of SUBCLASS 500, so I assure Australian high commission that I will follow all the rules and regulation. My only purpose is to study and get high quality education from Australia.

Below are the visa conditions which I need to abide during my stay in Australia.

• I must maintain a minimum attendance of 80% or above.

• I need to maintain a 50% pass grades in each term.

• I need to maintain health insurance (OSHC) during my stay in Australia.

• I must notify to university/DHA within 7 days if I change my address or contact details.

**OBVIOUS ASSURANCE TO GET BACK TO PAKISTAN:**

In future I will surely return to my home country and after returning I will get a high-paying position in a reputable Pakistan Industry and I will serve my country from the knowledge, experience and skills I will get from Master of Engineering Management and I will implement those skills in the textile industry sector of Pakistan which is falling behind in the field of textile across world. I will apply for jobs after returning to my country on my Master’s base and get a well reputed job. My future goal is to contribute something, whether small or massive, to my own country in Textile Engineering and management field, and to achieve that goal, I must return.

**Conclusion:**

To conclude my statement, I can confirm that I have sincere study intentions for the proposed degree. I am willing to learn modern education to acquire extended knowledge and skills to enhance myself and prepare for the future employment challenges. Great opportunities are waiting for me in the field of Engineering Management. So definitely I will come back to my home country to grab these opportunities and surely implement advance skill that I will learn from international experience.

Regards,

Muhammad Salman.